

TAKE FLIGHT WITH CONFIDENCE

At Purves Redmond Limited (PRL), our objective is to help you make informed decisions to assist you manage your risk, reduce costs and drive growth for your organization.

Our team has the collective technical expertise and global marketing skills to support all areas of the aerospace and aviation industry, delivering solutions from transactional broking to claims and risk advisory services.

Areas We Cover

Refer to the adjacent chart for our main coverage areas.

Some additional and/or contingent coverage areas include:

- Protection for banks, lessors, and financiers
- Personal Accident
- Pilot Loss of License
- War, Terrorism,
- Political Risks

Manufacturers Airport Service Providers, including refueling, MROs, ground handlers **FBOs** Airports/ Airport facilities Coverage Air Areas navigation service providers Hangarkeepers Aircraft and helicopter owners and/or operators **Contractors**

Risk Management Services

- Contract Review, including support in negotiating with third parties
- Indemnity Language Optimization
- Placement Strategy: Design and define your insurance strategy
- Insurer Presentation

Servicing the Balance of your Insurance Program

- Property and Equipment Breakdown
- Commercial General Liability and excess limits
- Commercial Automobile Fleet
- Directors' and Officers' Liability
- Professional Liability
- Environmental Liability
- Employee Benefits



For more information, contact:

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Claims Services

Client advocacy
during insurer
disputes

Claims tracking

Periodic claim review sessions

Coverage analysis and recommendations

Embedded claims protocol bolstered by **education sessions** on procedures and best practices

Exclusive legal representation from strategic partners



PRL MISSION STATEMENT

To consistently provide exceptional, professional service and advice while nurturing trusting relationships with our clients, insurers, and colleagues.

About PRL

PRL was established in 1959 and today is one of the leading independent insurance advisory and brokerage firms in Canada with offices in Toronto, Montreal, Calgary and Vancouver.

What differentiates us from our competitors?

The individuals you meet and deal with are the ones who will carry out the work and represent you in the insurance market.

PRL's business is founded on the principles of providing clients depth of expertise and quality service.

Our Commitment to You

- Our People and Culture: We attract industry experts who take pride in delivering value and hands-on service
- Our Service Model: We customize our service delivery to meet your needs
- Our Cost Structure: We manage our costs to allow us to stay competitive with firms of all sizes and avoid unnecessary overhead or financial pressure
- Our Ownership: We're a private provincially incorporated firm with no public shareholders to service, allowing us to move quickly and make decisions without outside influence

Our Corporate Values

- Client Focus: Align ourselves with our clients and understand their business
- Service Excellence: Provide timely advice and service
- Professionalism: Through the quality of our work
- Passion: For growing our business
- Integrity: Be transparent and honest
- Collaboration: Optimize the intellectual power of the group

Our Commitment to Our Employees:

- Rewarding Performance: By advancing careers and sharing in the profits of the company
- Ownership: Providing opportunity for established leaders to participate in the equity of the company
- Respect: Maintaining an equitable and safe environment
- Balance: Recognizing the importance of work and life balance
- Personal Development: Growing through education and mentoring

Learn More

Contact PRL to learn more about how we can help design and implement a value-added program to meet your specific insurance needs, or visit purvesredmond.com

